



KHAMA CRESCENT VIEW



5/17/2016

RDC PROPERTIES LIMITED

INTERIM RESULTS 2005

Presented by:
Property & Asset Management

RDC PROPERTIES LIMITED



Our Presentation

- **2005 Highlights of interim results...**
- **Prospects and developments.....**

HIGHLIGHTS OF THE INTERIM RESULTS...

• INVESTMENT PORTFOLIO

- P 142,520m 8.54% increase from P131,311 m
 ❖ INCLUDES THOLO II AND STANDARD HOUSE WORKS AT COST

• TURNOVER

- P 9,338 m 7.00% increase from P8,774m
 ❖ IMPROVED BAD DEBT AND PLAZA RENT CONTRIBUTING
 ❖ DESPITE REDUCTION OF RENT FROM STANDARD HOUSE;

• PROFIT BEFORE INTEREST AND TAXATION

- P 7,485 m 11.63% increase from P6,706m
 ❖ PROPERTY HOLDING COSTS, WELL UNDER CONTROL;

• PROFIT FROM OPERATIONS

- P 8,401 m 16,49% increase from P7, 212 m
 ❖ EXCEPTIONAL INCOME – EFFECT OF THE PULA DEVALUATION ON LOAN TO SIA

• PROFIT BEFORE DEBENTURE INTEREST AND EXCHANGE LOSS

- P5,984 m 12,42% increase from P5,323

• DISTRIBUTION TO UNIT HOLDERS

- P2,232 m **down 20,52% from 2,808**
 ❖ Decline to take into account the projected effect of the refurbishment of Standard House on H2 – limited to this year.

Six months to December 2005...

- **THE STANDARD HOUSE REFURBISHMENT – well under WAY anticipated to :**

- Create the opportunity to:

- Increase the rentable space of the building 33%
- Estimated rent increase on rent without refurbishment 66%
- New modern GRADE A building – BEST IN TOWN
- Building with a new car park - trend setting for the MALL.
- Secured major anchor tenants: Standard Chartered – Met life – AED..

- Draw back for 2005 -

- Standard House not available for rent;
- Increased cost as we have relocated Standard Chartered – low rent in Tholo.

- **FORECAST A MINIMAL INCREASE IN TURNOVER (Approx. 2,5%)**

- H2 profit to decline substantially due to the interest costs and no contribution from SH.

- **POSITIVE CONTRIBUTION FROM MADAGASCAR – INTEREST AND LOAN REPAYMENT.**

- We have seen cash flows paying our loans from there in USD.
- Returns that are well over our best estimates.
- Return on capital employed over 65%; having repaid our loans at libor +3% in EURO and USD.
- Stable currency this year.

- **THE LODGE IN KASANE DOING WELL DURING THE H2 (contributing over expectation).**

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PROSPECTS FOR 2005 AND BEYOND...



AS OUR PARTNERS SAY..

WE BELIEVE IN KEEPING UP WITH THE TIME...

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PROSPECTS FOR 2006 AND BEYOND...

- **Planning for the CBD developments is on going.**
 - Preparing for when the market demand is more favourable.
- **Take advantage of opportunities out of Botswana**
 - Where we believe there is more scope for growth.
 - Where the GROUP has a presence.
- **Special projects and refinancing.**
 - We are working on feasibilities for Tourism related projects in Madagascar – two Lodges;
 - We are always looking out for properties that would add value to the Botswana portfolio; (natural shift from a developing market to a more mature market).
 - RDC is considering a number of different options for the financing of these special projects.

In summary...

- **THE YEAR 2005 IS A TRANSITION YEAR..**
- **THE YEAR 2005 IS PROVING THAT OUR REFURBISHMENT AND DEVELOPMENT PLANS ARE IN THE RIGHT DIRECTION.**
- **WE LOOK FORWARD TO POSITIVE RESULTS FOR 2006 AND BEYOND..**
- **LIMITED NEW DEVELOPMENT IN GABORONE AND POSSIBLY ACQUISITIONS AS A WAY TO GROW THE LOCAL PORTFOLIO.**

THANK YOU



RDC

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PAM

